



REPÚBLICA DE MOÇAMBIQUE
MINISTÉRIO DA AGRICULTURA
E
SEGURANÇA ALIMENTAR

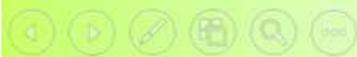
**ORGANIZATION OF THE CASHEW SUBSECTOR:
PARTNERSHIPS FOR NEW INVESTMENTS:
THE ROLE OF THE PUBLIC SECTOR**
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Structure of the Presentation



I. Introduction

II. INCAJU Objectives

III. Main Activities

IV. Partnerships for new investments

V. The Role of the Public Sector

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I. Introduction (1 of 2)

The Institute for the Promotion of Cashew (INCAJU) is a public institution patronized by the Minister who oversees the Agriculture sector; it is a legal entity, and has administrative and financial autonomy.

MISSION: To promote in a sustainable manner the increase of the production and the quality of the cashew nut, the organization of the commercialization and the structuring the processing industry, in coordination with all the interested entities, in view of transforming the comparative advantages of the Country into competitive advantages, increasing the income of rural families, creating jobs and



I. Introduction (2 of 2)

VISION

Make the Cashew Subsector competitive, sustainable and a generator of wealth for the country.

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II. INCAJU Objectives (1 of 1)

1. To promote the planting of cashew trees;
2. To promote the cashew sector and its by-products; and
3. More recently, to promote awareness in relation to other nuts, as e.g. the macadamia.

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III. Main Activities (1 of 1)



Carried out in a perspective of the value chain which implies the mobilization of complementary financing to the one already offered by the State by means of establishing several partnerships:

- ✓ Research;
- ✓ Production, distribution and technical assistance for the planting of seedlings;





III. Main Activities (1 of 1)



- ✓ Integrated handling of the cashew trees;





III. Main Activities (1 of 1)



- ✓ Support to processing and



- ✓ Monitoring of the nut commercialization.



III. Main Activities (1 of 1)



- ✓ Monitoring of the nut commercialization.





IV. Partnerships

To pursue its objectives, INCAJU has partnerships with the following entities that provide access to investments:

- NGOs (TechnoServ, Visão Mundial, ADRA, CARE....);
- Governments (Brazil, People's Republic of China, Vietnam, France);
- Cooperation Agencies (AFD, EU, USAID, JICA and NorgesVel, SPEED +, ACA, ComCashew);
- Private Sector in Mozambique: AICAJU; ACIANA; CTA.



V. Partnerships for new investments



Having in mind the objective of **processing 180,000 tons of cashew nuts locally until 2020**, it is fundamental:

- ✓ To readjust the State actions in the context of the challenging cashew value chain so that, in order to be more effective and efficient, more strategic partnerships are mobilised to assure the appropriate flow of financing for the continuation of the growth of the Subsector in a more previsible and sustainable way.
- ✓ To inaugurate new processing units, namely in Cabo Delgado (Nangade), Nampula (Grupo ETG, Suny and in Liúpo), Inhambane (Vietnam) and in Gaza (Condor).

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VI. The Role of the Public Sector (1 of 2)



The role of the Public Sector in the Promotion of New Investments goes through the challenge of reinvention, doing the necessary Reforms to improve the business environment related to the cashew value chain. Therefore:

A process of **Revision of the Legislation** that regulates the Subsector is underway in order to assure the flow of more private investments for the continuation of the growth of the Subsector that employs about 13.000 people in the manufacturing sector, the majority of them being women in rural areas. We are talking about:

- ✓ The redefinition of the attributions and the capacities of INCAJU (Decree num. 30/2017 of 11 of July), whose main innovations are:
 1. From a "subordinated" institution, INCAJU becomes now a "tutored" one;
 2. It will be able to undertake research actions in coordination with specialized institutions;



VI. The Role of the Public Sector (2 of 2)



3. It will be able to carry out the classification and the attribution of the technological quality of the cashew nuts and other nuts, for the commercialization inside and outside of the Country;
 4. It will be able to intervene as a last resort agent of promotion and commercialization, to launch or to relaunch and to assure the flow of the production under its guardianship, in case there is a lack of private agents;
 5. Modifications in the structure of the General Management;
 6. It introduces the Supervisory Board
 7. It introduces a Limit of mandates for the General Director and the Assistant General Director.
- ✓ Reformulation of the Cashew Law and consequent elaboration of the respective Regulation that, amongst others, will have to pay attention to the Organization of Producers and the Mechanisms of “Setting” the purchase prices of nuts for the producer and the financing of research.



Thank you very much!



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