

13<sup>th</sup> ACA Annual Cashew Conference



# FOSTERING SYNERGIES INFLUENCING MARKET DYNAMICS



*Dar es Salaam & Zanzibar*  
**Tanzania**

7-9 November, 2019



**BIOTAN - Kampuni ya Kulima na  
Kusindika Korosho Kikaboni**

Paul Schreilechner, 8<sup>th</sup> November 2019

# BIOTAN GROUP LIMITED

- Ilianza na miradi ya majaribio miaka ya 2016 na 2017
- Tulijenga kiwanda cha ubanguaji 2018
- Tulianza na Kundi la Wakulima Wakikaboni mwaka 2017 (Vijiji viwili vyenye wakulima 245, miti 80000)
- Cheti cha kwanza cha kikaboni kulengana na sheria na masharti ya EU: Novemba 2018
- Tulianza usindikaji wa kikaboni na usafirishaji mwaka 2019
- Hali ya 2019: Wakulima 913 wamesajiliwa kutoka vijiji 7 na miti 280000



## Kundi la Wakulima Wakikaboni - Ukulima wa Mkataba

- Ukulima wa mkataba kwa vigezo vya Sheria ya Viwanda ya Korosho 2009
- Kanuni Kuu:
  - Afya na uimara kwa mimea, wanyama, binadamu, na dunia
  - Usawa na kujaliana
  - Hakuna kutumia dawa za kuulia wadudu au mbolea za kemikali
  - Utunzaji wa rekodi, ufuataji, na nyaraka

# Mfumo wa Udhhibiti wa Ndani (ICS)

- Mwongozo wa ICS: Msingi wa shughuli
  - Eneo/ramani
  - Miongozo bora
  - Usimamizi wa Hatari katika mnyororo wa thamani
  - Majukumu: Msimamizi wa ICS, Msimamizi wa Mashamba, Wakaguzi wa Ndani, Meneja wa Upanuzi
  - Uhalifu na Udhhibiti
  - Ununuzi & utunzaji wa baada ya kuvuna
  - Utunzaji na rekodi na maelezo



# Taratibu kwa Wakulima Wapya

- Jenga mwamko
- Usajili
- Kusaini mkataba
- Mafunzo
- Ukaguzi wa Ndani
- Ukaguzi wa Nje

MKATABA NAMBARI.....WA  
UTAUISHAJI HAI WA KOROSHO TANZANIA  
KATI YA  
BIOTAN GROUP LTD

JINA LA ANKULIMA: MUHARAMU NA BAWALI MOJIB  
MAHAJI AUFO: KIBEWA  
NAMBIA YA UTAMBUUSHO: \_\_\_\_\_

Wakulima watazalisha na kuuza korosho zilizoalishwa kupitia uzalishaji hai na watauzia kampuni ya BIOTAN GROUP LIMITED

**UTANGULUZI**  
BIOTAN GROUP LIMITED ni kampuni inayosafirisha nje ya nchi korosho zilizoalishwa kupitia kilimo hai nchini Tanzania

Ieleweke kwamba uzalishaji kupitia kilimo hai hauhusishi kutatimika kwa kemikali pekee yake kwa mazao yaliyengwa, lakini pia inahusisha uzalishaji unaozingatia kanuni na misingi ya uzalishaji endelevu uliokifika katika mzunguko wa kikaolojia na uzalishaji endelevu. Tabia za mfumo na uzalishaji endelevu ni kama zifuataavyo:

- Matumizi ya rasimali za kisiti.
- Matumizi fanisi ya nishali ya juu na uzalishaji unaosadifu mfumo ya kibaolojia
- Kudumisha rutuba ya udongo kwa kutumia mboji, kilimo cha kontua na kutunika udongo
- Kuongeza mzunguko wa virutubisha vya mimea na viumbe hai
- Kudumisha mfumo wa uzalishaji unaozingatia uendeleu wa viziwi na mazingira ya kilimo

**A: VIPENGELE VYA JUMLA VYA MKATABA HUU**

1. Mikulima pamoja na Kampuni ya BIOTAN GROUP LIMITED zimekuhifadhiwa kuzalisha korosho ya kwanza cha juu kwa kutumia kilimo hai na zinazofaa kwa matumizi ya wateja
2. Mazao yote ni lazima yazalishwe pasipo matumizi ya kemikali na/au (synthetic chemicals) au mbolea.



# Mafunzo





# Ukaguzi wa Mashamba







# Ukusanyaji na Utawala wa





# Lengo: USafirishaji wa Korosho ya Kikaboni



## CERTIFICATE

Documentary evidence delivered by ECOCERT S.A. - BP 47 - L'ISLE-JOURDAIN - FRANCE  
Based on the EOS certification program in force  
Accreditation by COFRAC # 5-0074 for Certification of Products and Services. List of accredited sites and scopes available on [www.cofrac.fr](http://www.cofrac.fr)

This document confirms that the operator hereafter:

**BIOTAN GROUP LIMITED**  
Msasani - Plot No 258/A  
DAR ES SALAAM - TANZANIA, UNITED REPUBLIC OF

Main activity : EXPORTER  
Secondary Activity(ies) : PROCESSOR - CROP GROWER

has submitted his activities under control, and meets the requirements laid down in the ECOCERT ORGANIC STANDARD recognized as equivalent with the provisions of regulation (EC) No 834/2007. The following products can be sold under the categories as specified below:

inspection date : 12/09/2018

Products to be marketed	Category of certification	Period of validity	
		From	Until
<b>CROPS AND CROPS RAW PRODUCTS</b>			
Cashew nuts	Organic	27/11/2018	31/03/2020
<b>PROCESSED PRODUCTS</b>			
Fruit-based preparations	Organic	27/11/2018	31/03/2020
Dried cashew nuts			

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Ahsante kwa kunisikiliza!