



Operations director – kenyanut company limited

Stanley Maina Njeru, A trained graduate of Strathmore school of accountancy, now university, Joined kenyanut in 1990, with 27 year in management and processing in cashew and macadamia sectors

- 1. Lack/weak of regulatory system
- ✓ Lack of regulation in the country has contributed to poor management of the crop leaving the players(farmers and processors) in the cashew sector working independent without control



2. Poor infrastructure

- ✓ Very poor infrastructure in cashew growing area contribute to high cost of production hindering investment, need to work with county government to put up good roads in these areas
- ✓ Allocation of resources will help the rural areas where cashew is grown



- 3. Research and development
- ✓ The declining cashew production calls for a very good and reliable research centers to come up with very high yielding varieties, disease resistance, can cope with adverse weather changes etc, we lack this and very evident on the ground



- 4. Government funding /subsidies to farmers (inadequate resources)
- ✓ lack of funding in cashew sector and subsidies at the famers level have seriously affected production and many farmers have neglected the trees, replacement of aged trees. Therefore low tonnage cannot attract new investment and clearly existing factories have inadequate supply of raw material



5. Corruption

✓ Corruption in the public sector is a deadly disease affecting the current and new investments. Despite having a ban on raw nuts kenya we still have the crop going out of border, affecting the private sector capital injection due to lack of faith in public sector in dealing with corruption. High cost of licensing, approvals etc





- 6. Tax incentive, investment allowances, duty waiver on machinery
- ✓ Private sector requires good tax incentive low corporate tax, tax relieve for several years so that the investors can pump in money to production
- ✓ Investment allowances on cashew machineries and buildings for those investing in the industry will go along way in attracting investment



7. Local politics

- ✓ land ownership affects new investments, need to make it easy to own or long term leasing to put up processing plants or land to grow cashew
- ✓ Need to have a policy on county investment that is clear and also stable security system to attract new investiments