



# WELCOME @

11<sup>th</sup> ACA Annual Cashew Conference



## A NEW VISION FOR PARTNERSHIPS & INVESTMENTS



**Cotonou, Benin**  
*September 18-21, 2017*





Cashew Stakeholder Forum Report  
A Vision for the Cashew Sector in Africa  
March 29 2017, Accra, Ghana

**Vision 2027**

*Creating wealth for all actors in the value chain by locally transforming all African Cashew competitively and sustainably, supplying traceable Cashew kernels and by-products to export and domestic markets*





## Strategic Objectives

### Private Sector

- Promote farming as a business, applying GAP and expand productivity to more than 1,000 kg/ha
- Adding value across all cashew products and by-products using suitable technologies and linking with other actors of the chain
- Processing Investment commitment and developing know how and best practices
- In 5 years, 80% direct sourcing of RCN bought at fair price directly from loyal and integrated farmers and farmer groups and in 10 years 100% direct sourcing
- Make processing profitable in Africa, and grow community based processing at 5% of country's production within 5 years and to 20% within 10 years





## Strategic Objectives

### Public Sector

- Government installs Financial mechanism to support domestic value addition
- Government in Africa install specific mechanism to finance research
- 10 countries in Africa use early warning system for pest and diseases and develop 10 improved varieties with at least 2,000 kg/ha available
- Government policy contributing to 100% value addition via RCN retention
- Develop Market Information and traceability system to monitor best production GAP
- Sector reforms and stakeholders organization;





## Strategic Objectives

### Technical and Financial Partners

- The cashew industry is profitable enough, with lower risks to pay for support services at competitive rates and engage the financial sector for financing by 2027
- In 5 years: 50% of the farmer and farmer groups have access to credit/finance; and in 10 years: 100%
- Knowledge management
- Support resource needs
- Market information system in place
- Actors in the value chain organized to maximize production using environmentally sustainable practices and mitigating climate change





## Vision 2027

*Creating wealth for all actors in the value chain by locally transforming all African Cashew competitively and sustainably, supplying traceable Cashew kernels and by-products to export and domestic markets*

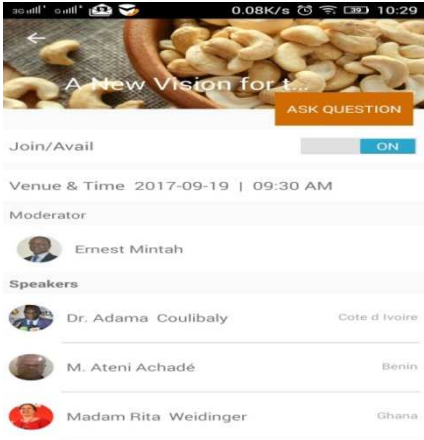






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