

13<sup>th</sup> ACA Annual Cashew Conference



# FOSTERING SYNERGIES INFLUENCING MARKET DYNAMICS



**Dar es Salaam & Zanzibar  
Tanzania**

7-9 November, 2019



## Cashew Value-Chain Competitiveness Project (PPCA)

Arthur COULIBALY, November 7, 2019

# Cashew Value-Chain Competitiveness Project

## A. Introduction

1. Scope: **Côte d'Ivoire**
2. Owner and borrower: **Conseil du Coton et de l'Anacarde (CCA)**
3. Lender: **International Bank for Reconstruction and Development (World Bank Group)**
4. Loan amount: **Euros 163.7m**
5. Effectiveness date: **August 20, 2018**

# Cashew Value-Chain Competitiveness Project

## B. Description

**Objective:** Increase the productivity, quality and added value of cashew nuts

**Part 1:** Institutional strengthening and value chain governance (€12m)

**Part 2.** Productivity and access to RCN market enhancement (€47m)

**Part 3.** Support to private investment in processing infrastructure and post-harvest (€91m)

**Beneficiaries:** farmers, processors, workers, customers (RCN, kernels, by-products), input/equipment providers, global cashew value chain)

# Cashew Value-Chain Competitiveness Project

## C. Focus on Part 3

1. Development of four (4) cashew **integrated** processing platforms (in phases)

Site	Area	Start of construction
Korhogo (N)	25ha	Jan. 2020 (12 months)
Bondoukou (N-E)	15ha	To follow
Séguéla (W)	15ha	To follow
Bouaké (C)	25ha	To follow

2. Establishment of eight (8) Cashew Service Hubs for RCN buying and farm inputs supply

# Cashew Value-Chain Competitiveness Project

## C. Focus on Part 3 (continued)

### 3. Dedicated Financing Facility (XOF 4.8bn / €7,4 m)

Window	Eligible projects	Subsidy per project	# of projects
A	Upgrading of processing facilities And Building of new warehouses (2 000T)	XOF 75m And XOF 62.5m	10 And 15
B	Rehabilitation of small warehouses (100 - 500 T)	XOF 6.25m	320
C	Acquisitions of small equipment	XOF 2.56m	450

## Insight on some existing additional incentives for cashew processors in CIV

Incentives	Nature
Financial support	XOF 400/Kg of <b>peeled</b> kernel processed locally and sold
	XOF 150/Kg of <b>unpeeled</b> kernel processed locally and sold
Tax breaks	Exemption from customs duties and value added tax...
	Tax credit of 25-75% attributable to corporate tax...