

13th ACA Annual Cashew Conference



FOSTERING SYNERGIES INFLUENCING MARKET DYNAMICS



Dar es Salaam & Zanzibar
Tanzania

7-9 November, 2019



**BIOTAN Organic Cashew
Farming and Processing**

Paul Schreilechner, 8th November 2019

BIOTAN GROUP LIMITED

- Start with pilot projects in 2016 and 2017
- Build-up new processing factory in 2018
- Start with Organic Grower Group in 2017 (two villages 245 farmers, 80.000 trees)
- First Organic Certificate according to EU-Regulations: November 2018
- Start with Organic Processing and Export in 2019
- Status 2019: 913 farmer registered from 7 villages and 280.000 trees



Organic Grower Group - Contract Farming

- Contract Farming on basis of the Cashew Nut Industry Act 2009
- Main Principles:
 - Health & sustainability for plant, animal, human and the planet
 - Fairness & caring
 - No synthetic pesticides and chemical fertilizers
 - Record keeping, traceability, documentation



ICS – Internal Control System

- ICS Manual: basis for all activities
 - area/maps
 - Quality guidelines
 - Risk Management within the supply chain
 - Responsibilities: ICS Manager, Field Manager, Internal Inspectors, Extensions manager
 - Violation and Sanction
 - Buying & post harvesting handling
 - Documentation and Record keeping



Procedures for new farmers

- Awareness creation
- Registration
- Contract signing
- Training
- Internal Inspection
- External Inspection

MKATABA NAMBAI:.....WA
UZALISHAJI HAI WA KOROSHO TANZANIA
KATI YA
BIOTAN GROUP LTD

JINA LA ANKULIAMA: MUHARAMI NA BAWARI MDOO
MAHAJI AUPO: KIBEWA
NAMBIA YA UTAMBULISHO: _____

Wakulima watazalisha na kuuza korosha zilizozalishwa kupitia uzalishaji hai na wataluza kampuni ya BIOTAN GROUP LIMITED

UTANGULIZI
BIOTAN GROUP LIMITED ni kampuni inayosafirisha nje ya nchi korosha zilizozalishwa kupitia kilimo hai nahini Tanzania

Ieleweke kwamba uzalishaji kupitia kilimo hai hauhusishi kutatumika kwa kemikali peke yake kwa mazao yaliyengwa, lakini pia inahusisha uzalishaji unaozingatia kanuni na misingi ya uzalishaji endelevu uliojikita katika mzunguko wa kibaiojia na uzalishaji endelevu. Tabia za mfumo na uzalishaji endelevu ni kama zifuataavyo:

- Matumizi ya rasilmali za kiasili.
- Matumizi fanisi ya nishati ya jua na uzalishaji unaosadifu mfumo ya kibaiojia
- Kudumisha rutuba ya udongo kwa kutumia mboji, kilimo cha kontua na kutunika udongo
- Kuongeza mzunguko wa virutubisha vya mimea na viumbe hai
- Kudumisha mfumo wa uzalishaji unaozingatia uendelevu wa viziwi na mazingira ya kilimo

A: VIPENGELE VYA JUMLA VYA MKATABA HUU

1. Mikulima pamoja na Kampuni ya BIOTAN GROUP LIMITED zimekubaliana kuzalisha korosha ya kiwango cha juu kwa kutumia kilimo hai na zinazofaa kwa matumizi ya wateja
2. Mazao yote ni lazima yazalishwe pasipo matumizi ya kemikali na/au (synthetic chemicals) au mbolea.



Training





Field Inspection





Collection and quality control





Goal: Export of High-end Organic Cashews



CERTIFICATE

Documentary evidence delivered by ECOCERT S.A. - BP 47 - L'ISLE-JOURDAIN - FRANCE
Based on the EOS certification program in force
Accreditation by COFRAC # 5-0074 for Certification of Products and Services. List of accredited sites and scopes available on www.cofrac.fr

This document confirms that the operator hereafter:

BIOTAN GROUP LIMITED
Msasani - Plot No 258/A
DAR ES SALAAM - TANZANIA, UNITED REPUBLIC OF

Main activity : EXPORTER
Secondary Activity(ies): PROCESSOR - CROP GROWER

has submitted his activities under control, and meets the requirements laid down in the ECOCERT ORGANIC STANDARD recognized as equivalent with the provisions of regulation (EC) No 834/2007. The following products can be sold under the categories as specified below:

inspection date : 12/09/2018

<u>Products to be marketed</u>	<u>Category of certification</u>	<u>Period of validity</u>	
		<u>From</u>	<u>Until</u>
CROPS AND CROPS RAW PRODUCTS			
Cashew nuts	Organic	27/11/2018	31/03/2020
PROCESSED PRODUCTS			
Fruit-based preparations			
Dried cashew nuts	Organic	27/11/2018	31/03/2020

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Thank you for your attention!