

15th ACA Annual Cashew Conference



A SUSTAINABLE CASHEW SUPPLY CHAIN FOR THE FUTURE

Fully Online

September 15-17, 2021



**A SUSTAINABLE
CASHEW SUPPLY CHAIN
FOR THE FUTURE**

PLENARY SESSION



Rita Weidinger
Executive Director
Com Cashew.



Vu Thai Son
General Director
Long Son JSC.



Laurent Gomis
Chief of Party
LIFFT Cashew
Shelter for Life.



Wim Schipper
Director
Intersnack
Procurement.



Salma Seetaroo
CEO
Cashew Coast

THE WORLD CASHEW MARKET

Northern Harvest: Feb. - July 81%

0°
20° N

Consumers

Major

Minor

Producers

Major

Minor

Southern Harvest: Oct. - Jan. 19%

0°
20° S

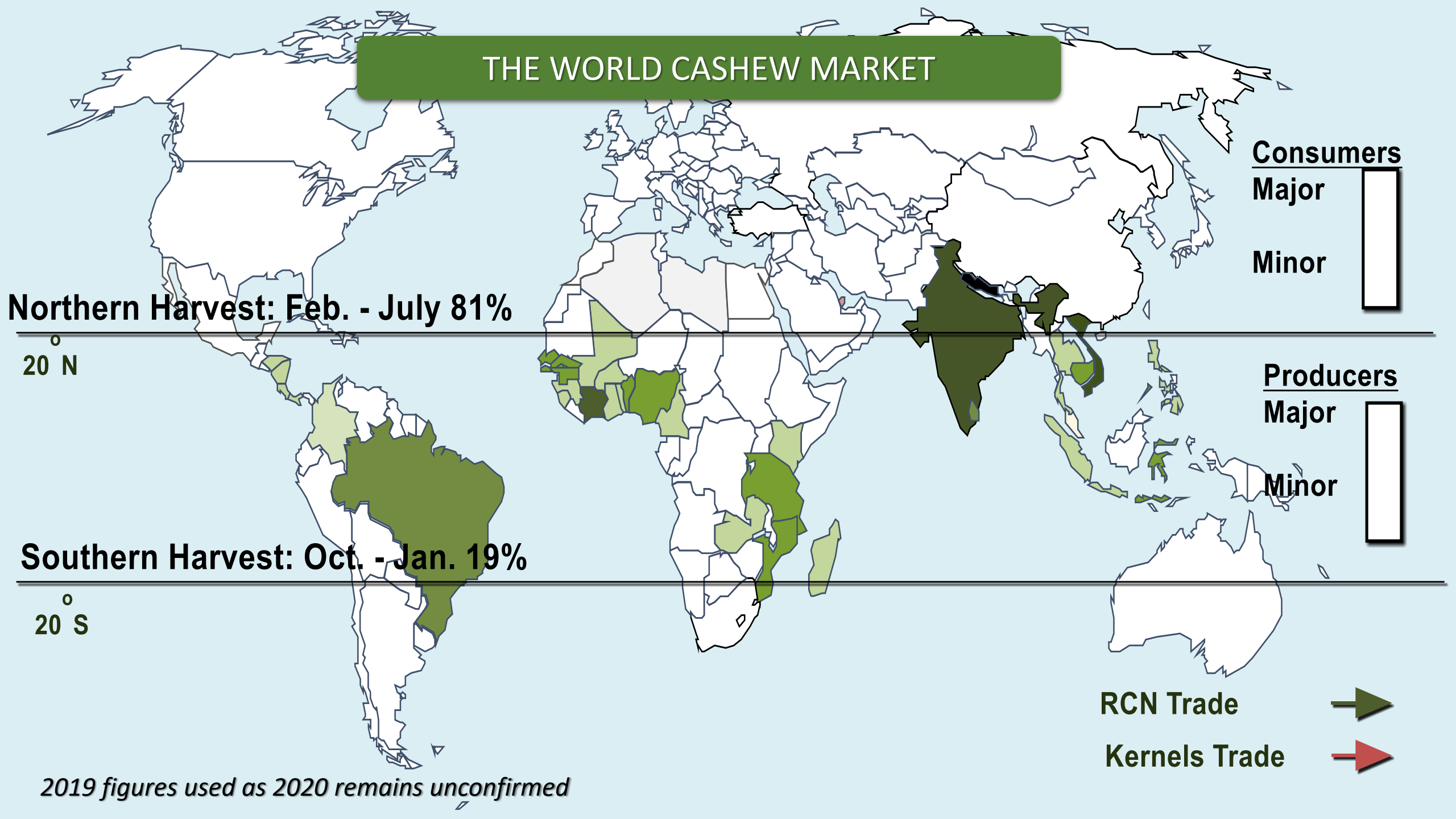
RCN Trade

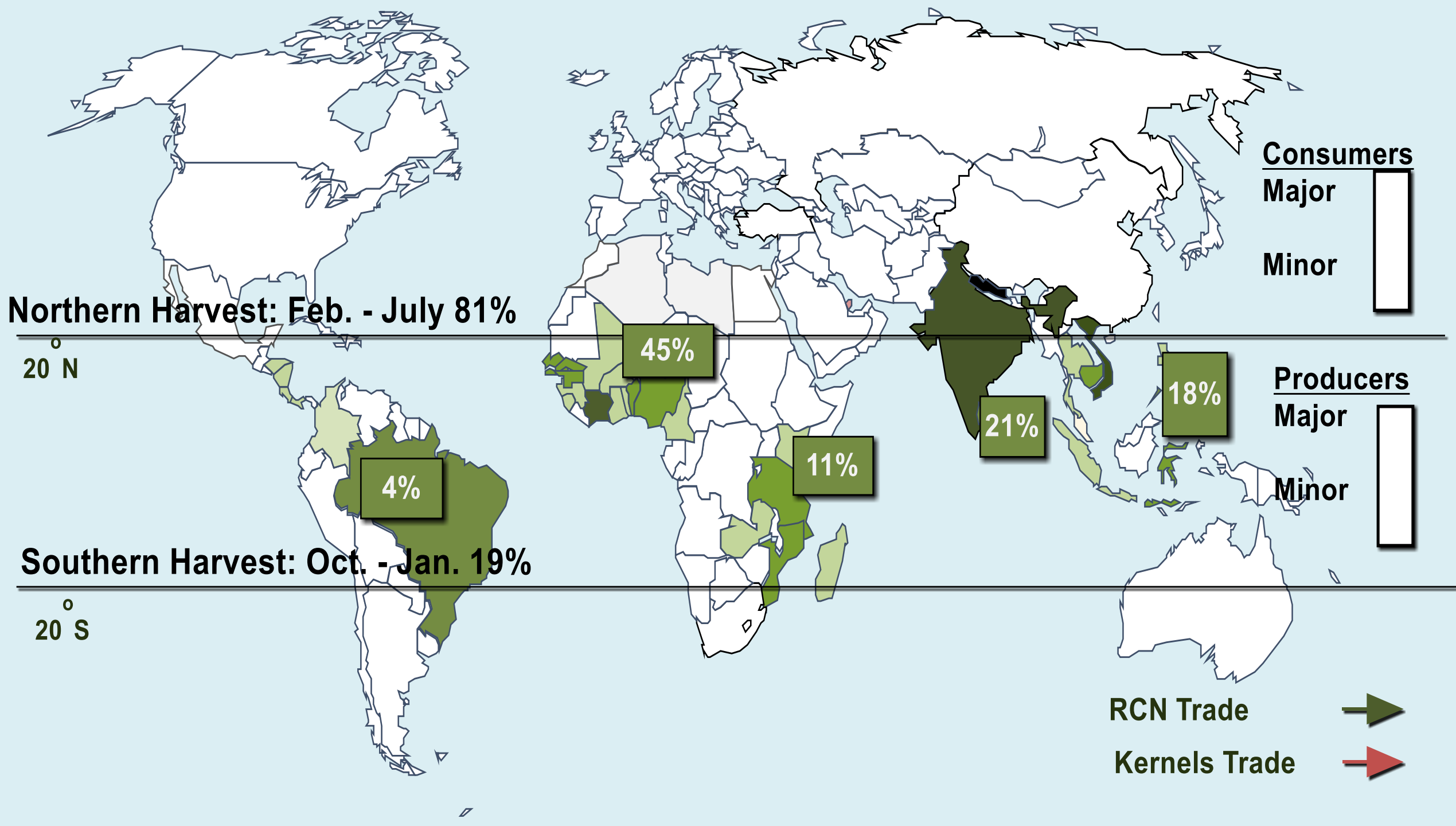


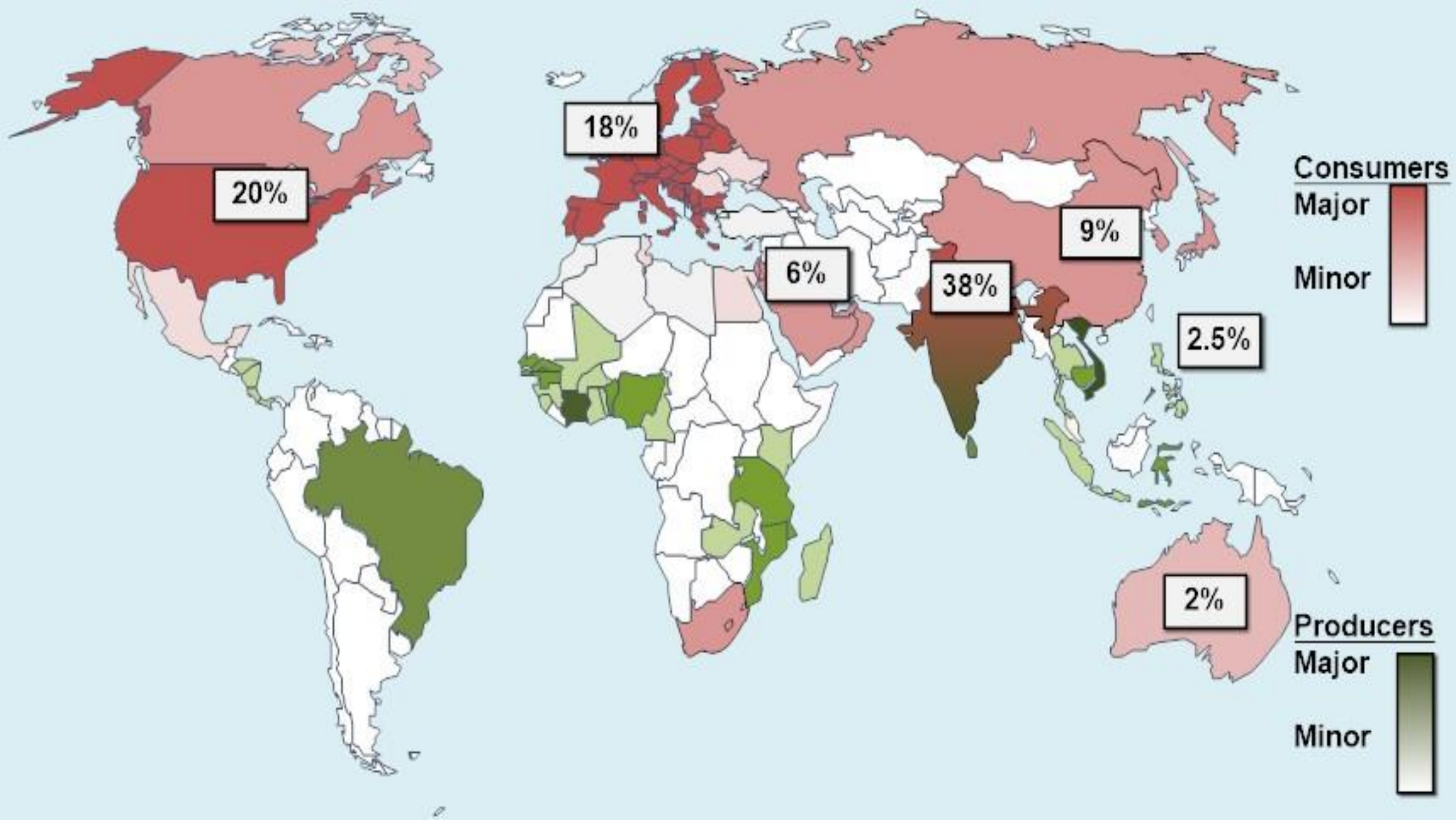
Kernels Trade

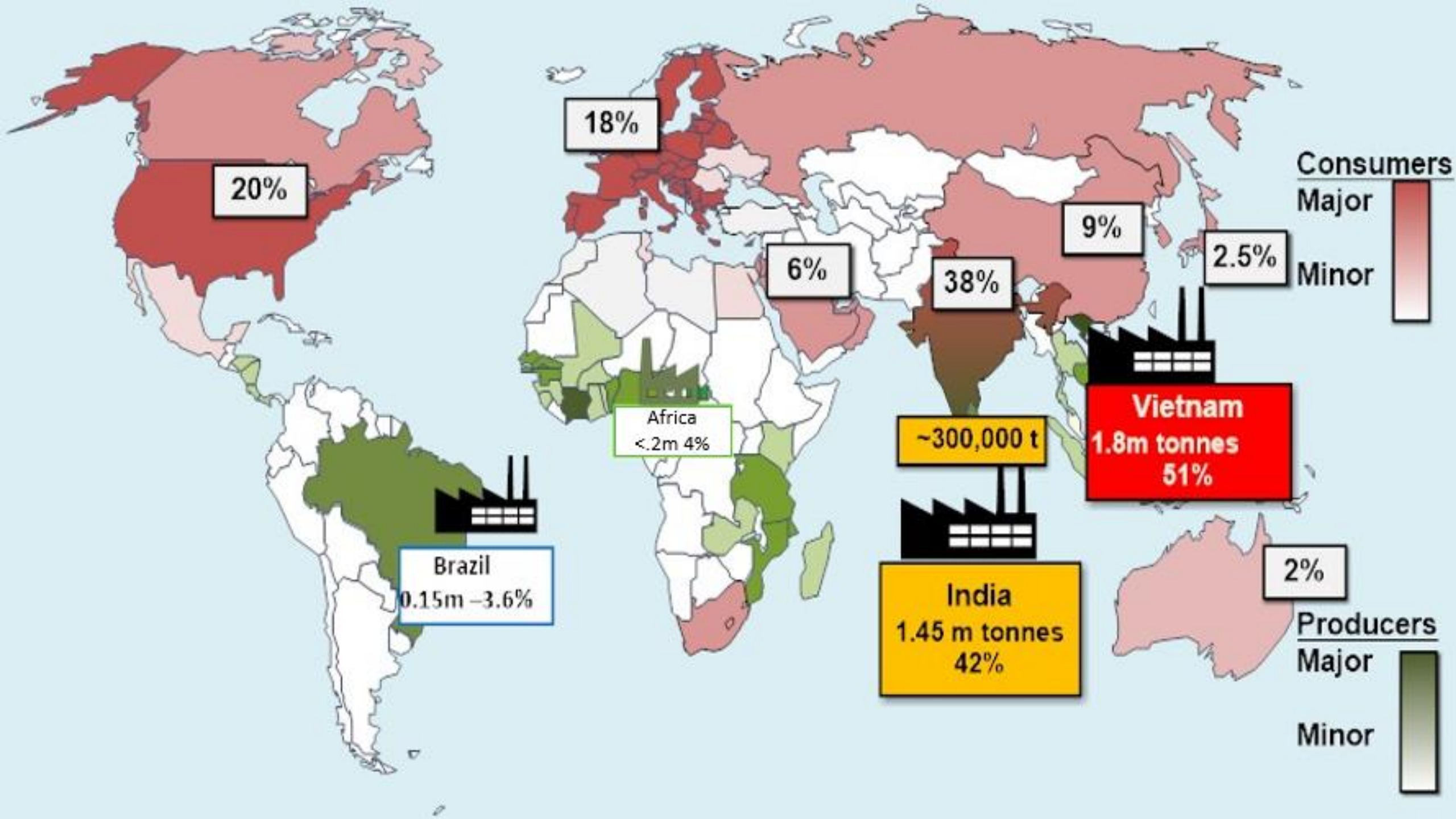


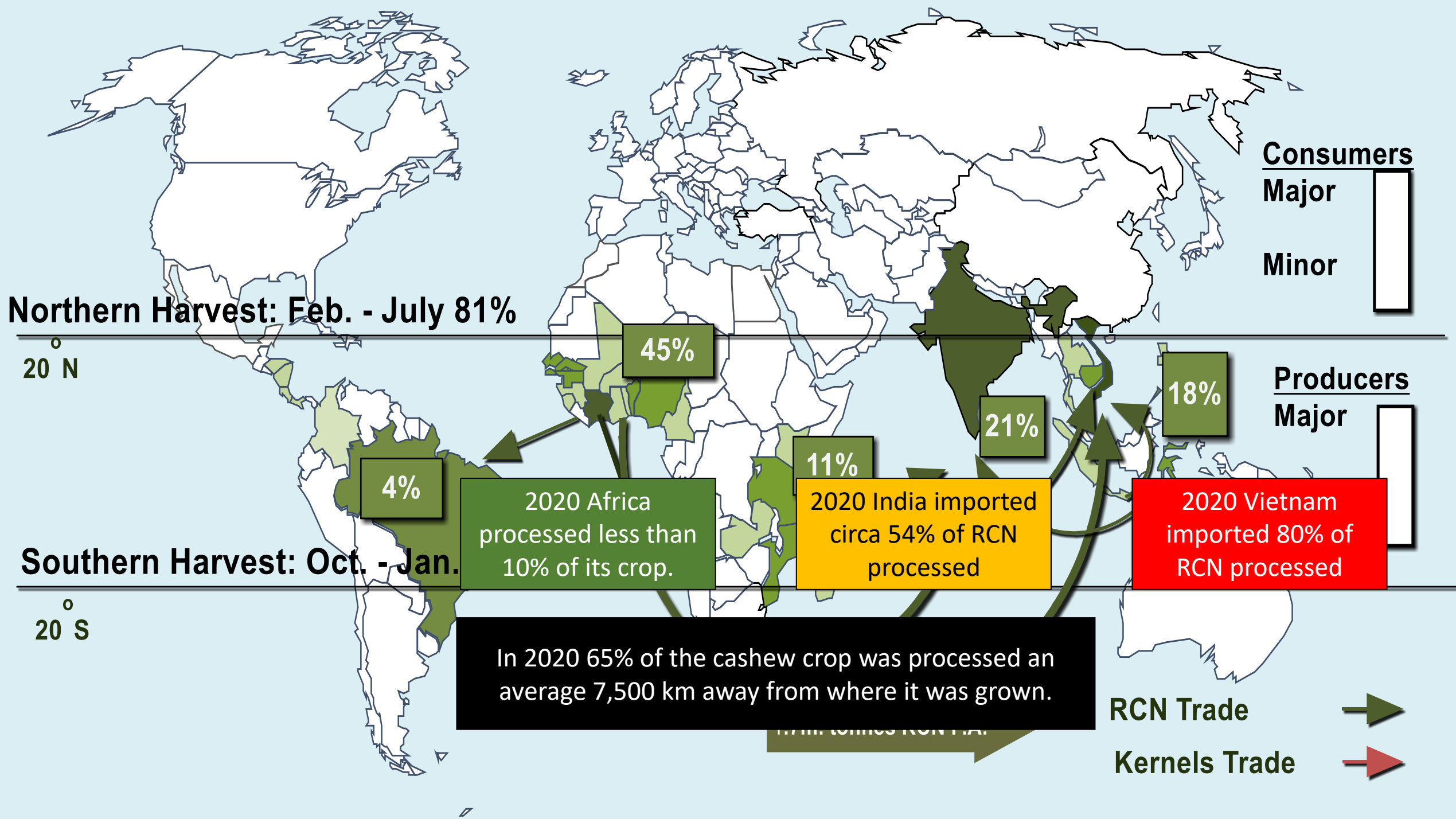
2019 figures used as 2020 remains unconfirmed



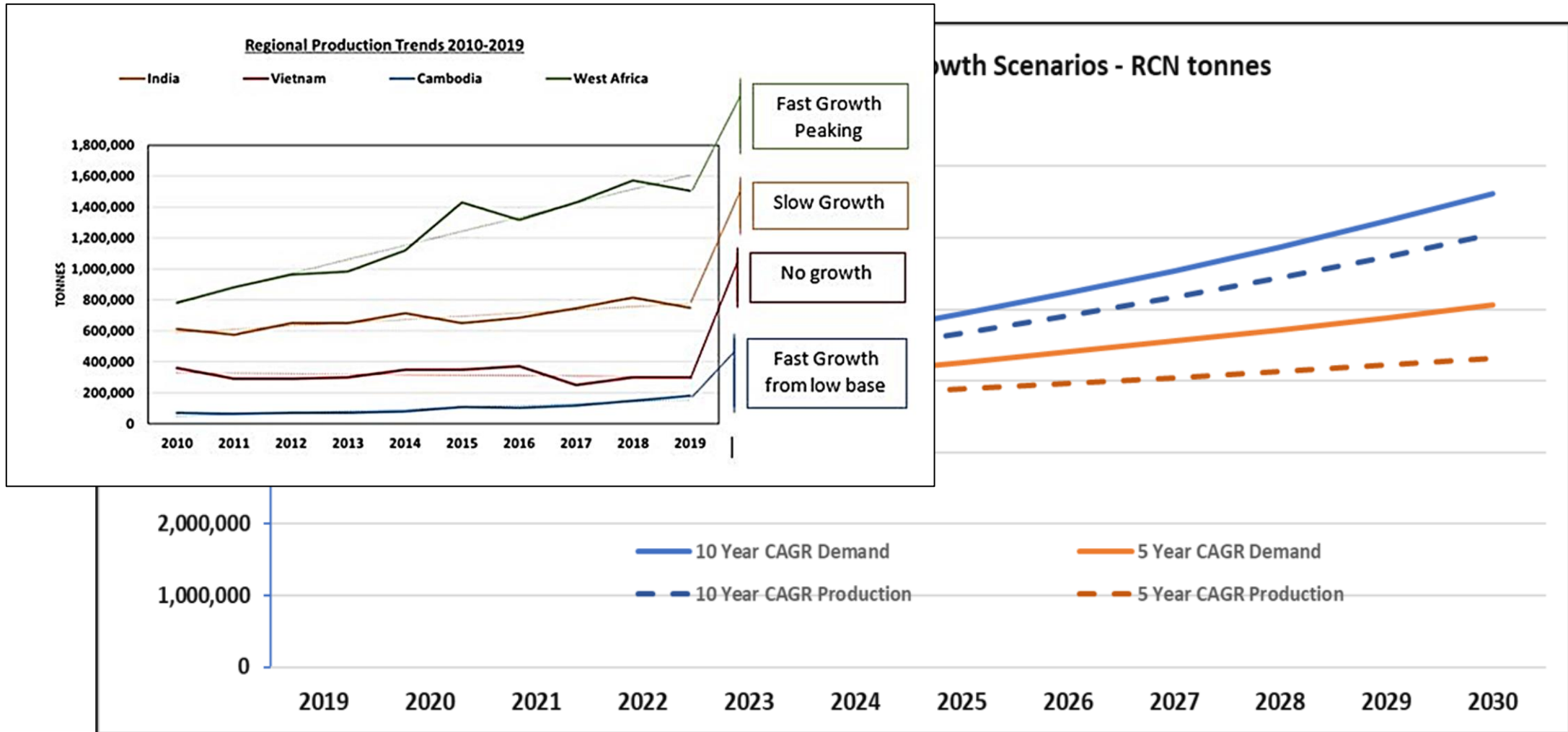








OUTLOOK – BASED ON CURRENT TRENDS



Demand will outstrip supply.

OPPORTUNITIES & TRENDS



Processing development
Production extension.
Farmer organisation.
By products development.



Process Rationalisation.
Modernisation India
RCN Rationalisation.
Processing – Cambodia.
Markets- China, East Asia.



Increasing consumption
Direct sourcing.
Supply chain integration.
Social & environment impact.
Origin based value addition.



Production in Colombia,
Nicaragua, Honduras.
Rebuilding production in Brazil.
Increasing consumption Brazil.

Logistics & Freight in the Pandemic – Long Term

Lloyds List - *Latest ocean disruptions 'highlight fragility of JIT model'*

Theloadstar.com – “Shippers are facing a perfect storm as the logistics industry has entered an era of unprecedented disruption”

DOUBLE TROUBLE FOR CASHEWS IN A PERFECT STORM.

WESTERN - 80%
DEPENDENCE ON A SINGLE
ORIGIN.

MAJOR FREIGHT
DISRUPTION IN THAT
REGION.

THAT ORIGIN IMPORTS 80%
OF ITS RCN.

JIT SYSTEM= MINIMUM
INVENTORY.
FIXED PRICE CONTRACTS.

The Pandemic demonstrated



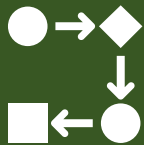
Pandemic highlighted weaknesses and risk in the chain.



Risk of high dependence on some origins.



Risk of long chains



Transparency for trust.
Traceability

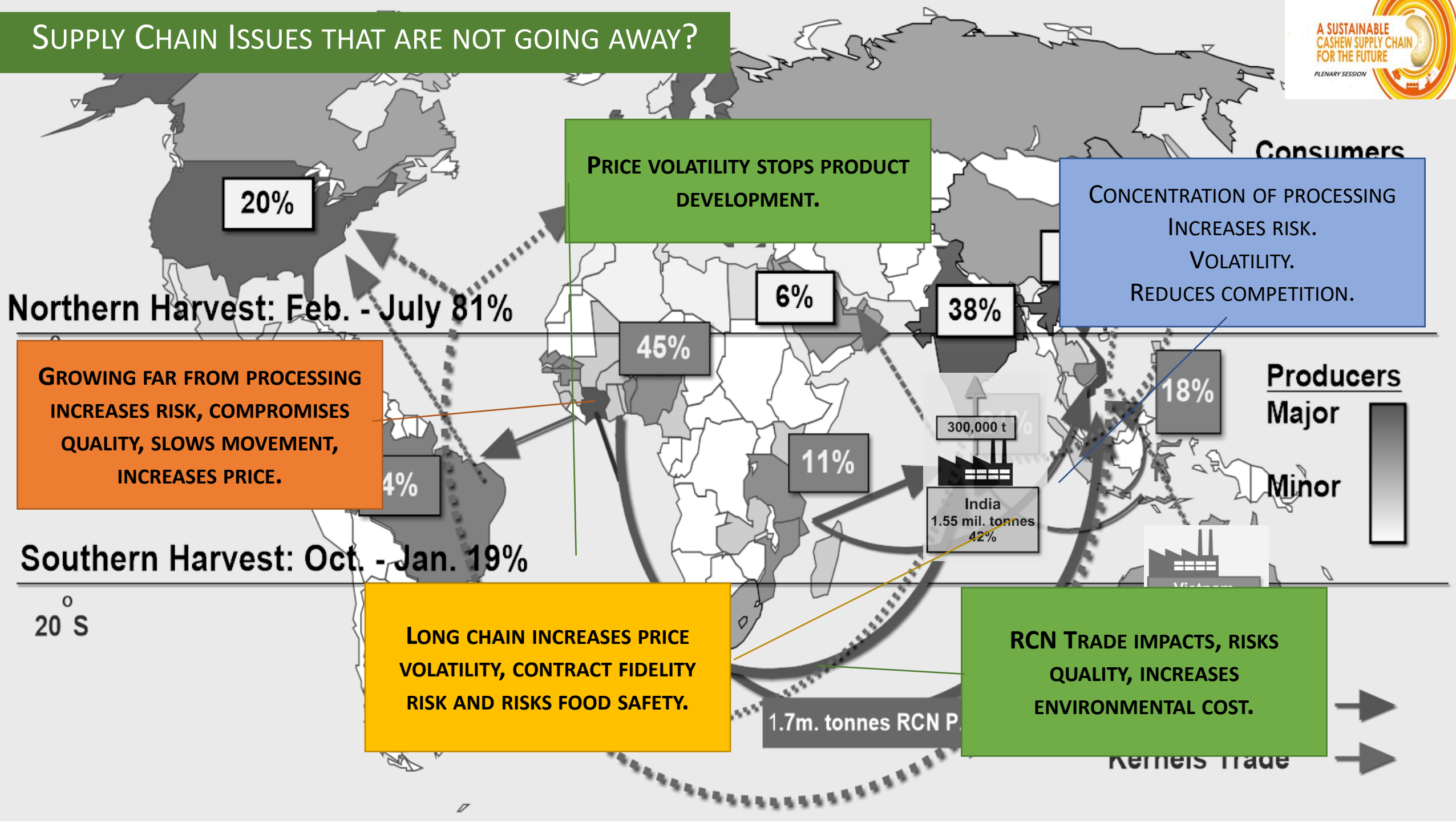


Shorter supply chains.
Nearer Supply chains.



Agile Supply Chains to
withstand shocks

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